



passionate about qualitySM

RECEIVED

2005 JAN 27 AM 10:00

T.R.A. DOCKET ROOM

January 26, 2005

VIA OVERNIGHT MAIL

Ms. Sharla Dillon, Docket Room Manager
460 James Robertson Parkway
Nashville, TN 37243-0505

**RE: Data Request No. 1 - Joint Petition of PAETEC Corp. and American Long
Lines, Inc. for Approval of the Transfer of Control of Stock Ownership
Docket No. 05-00011**

Dear Ms. Dillon:

Enclosed please find an original and thirteen (13) copies of PAETEC Corp.'s
("PAETEC") response to the above-referenced data request. Please note that PAETEC
respectfully requests confidential treatment of the enclosed Annual Report

Should you have any questions regarding the enclosed information, please contact the
undersigned.

Sincerely,

Larissa A. Herbowy
Regulatory Analyst & CABS Mediator
PAETEC Communications, Inc.
(585) 340-2944
larissa.herbowy@paetec.com

Enclosures

**BEFORE THE TENNESSEE REGULATORY AUTHORITY
NASHVILLE, TENNESSEE**

**JOINT PETITION OF)
PAETEC CORP.)
AND)
AMERICAN LONG LINES, INC.)
FOR APPROVAL OF)
TRANSFER OF OWNERSHIP)**

DOCKET NO. 05-00011

Data Request No. 1 Responses

- 1) Attached hereto as *Confidential* Exhibit 1 is PAETEC Corp.'s ("PAETEC") 2003 Annual Report
- 2) Not applicable. There will be no transfer of customers; therefore no customer letter is necessary.
- 3) All management of American Long Lines, Inc. ("Long Lines") will remain as currently organized.
- 4) Long Lines will NOT file to eliminate its Certificate of Convenience and Necessity ("CCN"). As stated in the original Petition, Long Lines will retain its CCN and continue to provide services to its Tennessee customers. PAETEC Communications, Inc. ("PCI"), a subsidiary of PAETEC Corp. that is certified to provide telecommunications services in Tennessee, will continue to provide service to its respective Tennessee customers pursuant to its own CCN, as outlined in the original Petition.
- 5) Attached hereto as Exhibit 2 are PCI's and Long Lines' current licenses to do business in Tennessee.
- 6) Attached hereto as Exhibit 3 are PCI management biographies, to serve as an updated description of PCI's technical and managerial qualifications.
- 7) As stated above, Long Lines and PCI will continue to operate independently under their own CCNs following the proposed Transaction. Long Lines currently has fourteen (14) customers in the State of Tennessee. PCI currently has eighty-seven (87) customers in the State of Tennessee. Following consummation of the proposed Transaction, Long Lines will continue to have fourteen (14) customers in the State of Tennessee, and PCI will continue to have eighty-seven (87) customers in the State of Tennessee.

LIST OF EXHIBITS

- EXHIBIT 1** PAETEC Corp 's 2003 Annual Report
(CONFIDENTIAL)
- EXHIBIT 2** PAETEC Corp.'s Certificate to Transact Business in Tennessee

American Long Lines, Inc.'s Certificate to Transact Business in
Tennessee
- EXHIBIT 3** PAETEC Communications, Inc. Management Biographies

EXHIBIT 1

PAETEC Corp.'s 2003 Annual Report

CONFIDENTIAL

EXHIBIT 2

PAETEC Corp.'s Certificate to Transact Business in Tennessee

American Long Lines, Inc.'s Certificate to Transact Business in Tennessee

Secretary of State**Corporations Section****James K. Polk Building, Suite 1800****Nashville, Tennessee 37243-0306**

DATE: 12/16/96

REQUEST NUMBER: 3251-1611

TELEPHONE CONTACT: (615) 741-0537

FILE DATE/TIME: 12/10/96 1138

EFFECTIVE DATE/TIME: 12/10/96 1138

CONTROL NUMBER: 0322148

TO:
INTERSEARCH CORP.
410 HORSHAM ROAD

HORSHAM, PA 19044-0449

RE:
AMERICAN LONG LINES, INC.
APPLICATION FOR CERTIFICATE OF
AUTHORITY - FOR PROFITWELCOME TO THE STATE OF TENNESSEE. THE ATTACHED CERTIFICATE OF
AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.A CORPORATION ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE
ON OR BEFORE THE FIRST DATE OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE
CORPORATION'S FISCAL YEAR. PLEASE PROVIDE THIS OFFICE WITH WRITTEN
NOTIFICATION OF THE CORPORATION'S FISCAL YEAR. THIS OFFICE WILL MAIL THE
REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE CORPORATION AT THE
ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS
OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED
AGENT AND OFFICE WILL SUBJECT THE CORPORATION TO ADMINISTRATIVE REVOCATION
OF ITS CERTIFICATE OF AUTHORITY.WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR
FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.-----
FOR: APPLICATION FOR CERTIFICATE OF
AUTHORITY - FOR PROFIT

ON DATE: 12/10/96

FROM:
AMERICAN LONG LINES
132 WELSH ROAD
P.O. BOX 449
HORSHAM, PA 19044-0449RECEIVED: FEES \$300.00 \$300.00
TOTAL PAYMENT RECEIVED: \$600.00RECEIPT NUMBER: 00002039426
ACCOUNT NUMBER: 00249919*Riley C. Darnell*RILEY C. DARNELL
SECRETARY OF STATE

Secretary of State

Corporations Section

James K. Polk Building, Suite 1800
Nashville, Tennessee 37243-0306

DATE: 06/24/98
REQUEST NUMBER: 3525-0867
TELEPHONE CONTACT: (615) 741-0537
FILE DATE/TIME: 06/24/98 1037
EFFECTIVE DATE/TIME: 06/24/98 1037
CONTROL NUMBER: 0353109

TO:
HIQ CORPORATE SERVICES
816 B CHARLES ST.
BALTIMORE, MD 21201-5052

RE:
PAETEC COMMUNICATIONS, INC.
APPLICATION FOR CERTIFICATE OF AUTHORITY -
FOR PROFIT

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FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY -
FOR PROFIT

ON DATE: 06/24/98

FROM:
HIQ CORPORATE SERVICES
516 N CHARLES ST
SUITE 501
BALTIMORE, MD 21201-0000

RECEIVED: FEES \$600.00 \$0.00
TOTAL PAYMENT RECEIVED: \$600.00

RECEIPT NUMBER: 00002329914
ACCOUNT NUMBER: 00137567



Riley C. Darnell

RILEY C. DARNELL
SECRETARY OF STATE

EXHIBIT 3

PAETEC Communications, Inc. Management Biographies

MANAGEMENT BIOGRAPHIES

Arunas A. Chesonis

Chairman, Chief Executive Officer, and President

Overview

Arunas A. Chesonis serves as Chairman of the board and Chief Executive Officer of PAETEC Corp., and its subsidiary PAETEC Communications, Inc. PAETEC is an integrated communications provider offering broadband services, including advanced voice and video, enhanced data, and communications management services to medium-sized and large businesses, colleges and universities, hospitals, governmental organizations and affinity groups. Formed in May of 1998 and headquartered in Fairport, NY, PAETEC serves customers in 27 markets and currently has over 1050 employees.

History

Prior to forming PAETEC in 1998, Mr. Chesonis served as President of ACC Corp., the parent company for all ACC-owned operations in the United States, Canada, Germany, and the United Kingdom, from February 1994 until April 1998 and was elected to its Board of Directors in October 1994. Mr. Chesonis first joined ACC in May 1987 as Vice President of Operations for the U.S. business unit. Prior to joining ACC, he held various positions within Rochester Telephone Corporation, now Citizen's Communications.

Awards

In 2003, Mr. Chesonis was awarded the Mercer Consulting Humanitarian Award. In 2001, he was awarded the Ernst & Young Entrepreneur of the Year Award. In 1998, he was selected as one of the recipients of the Rochester Area Community Foundation's Philanthropy Award.

Education

Mr. Chesonis holds a B.S. in Civil Engineering from the Massachusetts Institute of Technology, and an MBA from the Simon School at the University of Rochester.

John P. Baron

Chief Marketing Officer

Overview

Mr. Baron has served PAETEC Communications as President, Northern Region, and as an Executive Vice President since June of 1998. Mr. Baron possesses management experience spanning two decades, including several years in telecom sales and customer-service management.

History

Most recently, Mr. Baron served as Vice President of Sales and Customer Service for ACC Telecom's U.S. operations. In just under 3 years, Mr. Baron's commercial sales teams grew annual revenues from \$30 million to over \$100 million, and successfully transitioned ACC from traditional long-distance sales and service to a comprehensive product set, offering local, long-distance, Internet, and data services. During his tenure with ACC, in addition to U.S. sales, Mr. Baron managed Account Development, Customer Service, Sales Support, Information Processing, University Sales and Service, and Marketing.

Prior to joining ACC in 1995, Mr. Baron served as President of ETI Technical College, a 4-year engineering college in Cleveland, Ohio. In this capacity, Mr. Baron held full profit-and-loss responsibility, and returned the college to profitability following \$1 million in annual losses prior to his arrival in 1992. Mr. Baron also designed and built a multimillion-dollar campus and dormitory complex in the heart of downtown Cleveland.

Mr. Baron served as Vice President of Corporate Sales and Telephonic Banking at Goldome Bank through the late 80s and early 90s, managing 114 people comprising the bank's largest and most profitable sales and customer-service groups. Mr. Baron also served as a regional manager for Allnet Communications for all of Western New York State and Pennsylvania from 1983 to 1987.

Education

Mr. Baron holds an MBA from Syracuse University with a concentration in marketing, graduating summa cum laude. He also holds a Bachelor of Science degree in Neuroscience from the University of Rochester.

Bradford M. Bono

Chief Operating Officer

Overview

Bradford M. Bono has served PAETEC Communications as President, Eastern Region, and as an Executive Vice President and Director since June of 1998. Mr. Bono also was appointed President, Southern Region, in April of 2000.

History

Prior to joining PAETEC, Mr. Bono served as Vice President of Alternate Channel Sales for ACC Telecom. In this capacity, Mr. Bono held responsibility for the utilization of strategic business alliances, joint ventures, and other associations to market and sell products and services throughout the United States. Prior to joining ACC Telecom, Mr. Bono served as a co-founder of Vista International Communications, Inc., based in Mt. Arlington, New Jersey. Mr. Bono served as Executive Vice President and Chief Operating Officer of Vista, and served on the Board of Directors from 1991 to 1997. In August of 1997, Vista was acquired by ACC Telecom.

Awards

Mr. Bono was recently recognized by The New Jersey Business News as a recipient of their "40 Under 40" award. In 1995, Mr. Bono was the winner of the NatWest Bank/Morris County Chamber of Commerce, New Jersey Young Entrepreneur of the Year. Mr. Bono is on the Board of Trustees at the Ronald McDonald House in Camden, New Jersey.

Community

In 1997, Mr. Bono founded the Bradford M. Bono Charitable Trust. The trust was organized to assist several charities that specialize in the cure and treatment of various diseases affecting children.

Education

Mr. Bono holds a Bachelor of Arts in Political Science from the University of Delaware.

Jeffrey L. Burke

Executive Vice President, Managed Services and Information Technology

Overview

Jeffrey L. Burke serves PAETEC Communications as Executive Vice President, Managed Services and IT. He has held this post since March of 2003.

History

Prior to joining PAETEC, Mr. Burke served as president of CXO Partners, an independent consulting firm focused on assisting emerging technology companies in achieving their business objectives. He was previously the Chief Executive Officer and co-founder of NetSetGo, Inc., a regional Internet professional services firm with offices in eight states across the eastern United States. Mr. Burke also served in executive roles at both Xerox Corporation and Digital Equipment Corporation where he successfully developed new technology-based service businesses.

Community

Mr. Burke serves on the board of directors of the American Lung Association, Finger Lakes Region, and is a former board member and supporter of the Rochester & Syracuse Epilepsy Foundation. He also serves on the advisory board of numerous businesses, including Relevant Technologies, Emenete Business Services, Document Dynamics, 2Logical and Genesee Valley Trust.

Education

Burke holds a Bachelors of Science degree in Accountancy from Bentley College.

Edward J. Butler Jr.
Co-Chief Operating Officer

Overview

Edward J. Butler, Jr. serves PAETEC Communications as Co-Chief Operating Officer. In this capacity, Mr. Butler holds overall responsibility for PAETEC's Engineering and Operations organizations, as well as the company's Network division. Mr. Butler also oversees PAETEC's Wholesale Markets Group, including its reseller channel.

History

Mr. Butler possesses more than 20 years of experience in the telecommunications industry in a variety of roles. Mr. Butler joined PAETEC Communications as a member of the founding officer team in 1998. Prior to joining PAETEC, Mr. Butler served ACC Communications for more than a decade in a number of executive and managerial positions.

Community

Mr. Butler serves on the Comptel Alliance CEO Council. Mr. Butler is also Vice-Chairman for Compeer West, a not for profit United Way mentoring agency in Western New York.

Keith M. Wilson

Executive Vice President, Chief Financial Officer

Overview

Keith M. Wilson has served as PAETEC Communication's Chief Financial Officer since January of 2001. Mr. Wilson has been providing capital for telecommunications companies for more than a decade. He has been personally involved in raising and providing over \$15 billion in capital for telecommunications companies, including private equity, mezzanine debt, senior bank debt and public debt.

History

Mr. Wilson most recently served as Vice President and Team Leader for the Telecommunications Finance Group at Union Bank of California, where he focused on sourcing and providing capital for telecommunications services companies in the wireline, wireless, and data-services markets. Prior to joining Union Bank of California, he served as Vice President of Merchant Banking and Head of Syndicated Finance for First Dominion Capital, based in New York. Mr. Wilson also has held positions with NationsBank, Bank of Boston, and Fleet Bank.

Education

Mr. Wilson received a Bachelor of Arts degree from Dickinson College in Carlisle,

PA where he was a Nisbet Scholar, and a master's degree from The University of Michigan, in Ann Arbor, MI.

Timothy J. Bancroft

Executive Vice President and Treasurer

Overview

Timothy J. Bancroft has served as a senior officer for PAETEC Communications since June of 1998.

History

From June 1993 to June 1998, Mr. Bancroft served as the Vice President, Finance for a subsidiary of Citizens Communications, Inc., a company engaged in a variety of telecommunications and utilities businesses. From 1971 to 1993, Mr. Bancroft held several financial positions with Rochester Telephone Corporation, now known as Frontier Communications Corporation.

Community

Mr. Bancroft serves on the boards of the Hillside Children's Center and the Al Sigl Center in Rochester, N.Y. as well as the Perinton Recreation and Parks Commission in Perinton N.Y.

Education

Mr. Bancroft holds a Bachelor of Science degree in Business Administration from the Rochester Institute of Technology.

Daniel J. Venuti

Executive Vice President, Secretary and General Counsel

Overview

Daniel J. Venuti has served as PAETEC Communication's Executive Vice President, Secretary and General Counsel since June 1998. Mr. Venuti has over 19 years of experience in corporate legal matters, with a concentration in telecommunications law.

History

Prior to joining PAETEC, Mr. Venuti served as Vice President and General Counsel for ACC Telecom in Rochester, New York, with responsibility for all of ACC's U. S. legal and regulatory operations. Mr. Venuti joined ACC in 1994 and actively supported all aspects of ACC's long-distance, CLEC, Internet, and data services product offerings. He also successfully guided ACC's publicly traded parent company, ACC Corp, through a number of acquisitions, financing transactions, and secondary stock offerings.

Prior to assuming the General Counsel role at ACC, Mr. Venuti spent just under 10 years in private practice with Bond, Schoeneck, & King in Syracuse, New York. Mr. Venuti built a successful general corporate practice serving the various needs of the business community, while also developing a specialized practice focusing on telecommunications-related matters.

Affiliations

Mr. Venuti is a member of the American Corporate Counsel Association, the Federal Communications Bar Association, the New York State Bar Association, and the Onondaga County Bar Association.

Education

Mr. Venuti holds a J. D. from the State University of New York at Buffalo School of Law, where he graduated magna cum laude. He also has a Bachelor of Arts degree; magna cum laude, from Syracuse University.

Richard J. Padulo

Executive Vice President, Engineering and Operations

Overview

Richard J. Padulo has served PAETEC Communications as Executive Vice President, Engineering and Operations since joining PAETEC in June of 1998. Mr. Padulo has over 38 years of experience in the telecommunications industry; his technical experience includes central-office switching, operations, and teaching switch-center operations and management.

History

Mr. Padulo began his career in the U.S. Army as a communications specialist. Mr. Padulo followed his military service with employment at Rochester Telephone Corporation, now known as Frontier Corporation. In 1992, Mr. Padulo joined ACC Telecom as the Director of Operations, where he assisted in the management of the long-distance operations in the United States and Canada. In 1994, Mr. Padulo assisted in the start-up of ACC's local telephone subsidiary, ACC National Telecom, where he assisted with business planning, and subsequently assumed the position of Director of Operations and Engineering. He was also involved in building 9 switch sites and networks for the core of the business.

Chris Bantoft

President, Western Region

Overview

Chris Bantoft serves PAETEC Communications as President, Western Region.

History

Mr. Bantoft's career spans more than 30 years of international business management. Prior to joining PAETEC, Mr. Bantoft served as Chief Executive Officer for ACC Telecom Europe, where, in a span of four years, he developed an entrepreneurial startup business into a \$140 million enterprise with 350 employees. Mr. Bantoft also architected the international expansion of ACC Telecom into Germany, and brokered the successful sale of the business. Prior to his tenure at ACC Telecom, Mr. Bantoft's career encompassed industries from consumer goods to office systems. His first role in the telecommunications industry was as Managing Director of Alcatel Business Systems in the United Kingdom.

Education

Mr. Bantoft holds a Bachelor of Science degree in Economics from London University.

Joseph D. Ambersley

Executive Vice President, Mergers and Acquisitions

Overview

Joseph D. Ambersley has served as an Executive Vice President for PAETEC Communications, Inc, since June of 1998, and was appointed Executive Vice President, Mergers and Acquisitions, in April of 2000. Mr. Ambersley has also served as President, Southern Region, of PAETEC Communications between June 1998 and April 2000.

History

Mr. Ambersley has worked in the telecommunications industry for more than two decades, beginning in 1983 with Microtel, Inc. in Boca Raton, Florida. He served as Vice President of Carrier Sales for ATC/Microtel, and for seven years was Vice President of Carrier Sales at National Tel of Florida. Mr. Ambersley was elected to the Board of Directors of ACTA, America's Carriers Telecommunications Association, one of the national trade associations representing interexchange carriers, and served in that capacity from 1995 to 1998. He has also served as the secretary/treasurer of the Associated Communications Companies of America (ACCA) since 1995. Prior to 1983, Mr. Ambersley served as the Athletic Director at the University of West Florida in Pensacola.

Education

Mr. Ambersley received a Bachelor of Science degree from Florida State University in 1972, and a Master's degree from Rollins College in 1976.

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NASHVILLE, TENNESSEE**

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Secretary of State**Corporations Section**

James K. Polk Building, Suite 1800

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ON DATE: 12/10/96

FROM:
AMERICAN LONG LINES
132 WELSH ROAD
P.O. BOX 449
HORSHAM, PA 19044-0449

	FEES	
RECEIVED:	\$300.00	\$300.00
TOTAL PAYMENT RECEIVED:		\$600.00

RECEIPT NUMBER: 00002039426
ACCOUNT NUMBER: 00249919*Riley C. Darnell*RILEY C. DARNELL
SECRETARY OF STATE

Secretary of State

Corporations Section

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TELEPHONE CONTACT: (615) 741-0537

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816 B CHARLES ST.

BALTIMORE, MD 21201-5052

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FROM:
HQ CORPORATE SERVICES
516 N CHARLES ST
SUITE 501
BALTIMORE, MD 21201-0000

	RECEIVED:	FEES	
		\$600.00	\$0.00
TOTAL PAYMENT RECEIVED:		\$600.00	

RECEIPT NUMBER: 00002329914
ACCOUNT NUMBER: 00137567



Riley C. Darnell

RILEY C. DARNELL
SECRETARY OF STATE

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Bradford M. Bono

Chief Operating Officer

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Prior to joining PAETEC, Mr. Bono served as Vice President of Alternate Channel Sales for ACC Telecom. In this capacity, Mr. Bono held responsibility for the utilization of strategic business alliances, joint ventures, and other associations to market and sell products and services throughout the United States. Prior to joining ACC Telecom, Mr. Bono served as a co-founder of Vista International Communications, Inc., based in Mt. Arlington, New Jersey. Mr. Bono served as Executive Vice President and Chief Operating Officer of Vista, and served on the Board of Directors from 1991 to 1997. In August of 1997, Vista was acquired by ACC Telecom.

Awards

Mr. Bono was recently recognized by The New Jersey Business News as a recipient of their "40 Under 40" award. In 1995, Mr. Bono was the winner of the NatWest Bank/Morris County Chamber of Commerce, New Jersey Young Entrepreneur of the Year. Mr. Bono is on the Board of Trustees at the Ronald McDonald House in Camden, New Jersey.

Community

In 1997, Mr. Bono founded the Bradford M. Bono Charitable Trust. The trust was organized to assist several charities that specialize in the cure and treatment of various diseases affecting children.

Education

Mr. Bono holds a Bachelor of Arts in Political Science from the University of Delaware.

Jeffrey L. Burke

Executive Vice President, Managed Services and Information Technology

Overview

Jeffrey L. Burke serves PAETEC Communications as Executive Vice President, Managed Services and IT. He has held this post since March of 2003.

History

Prior to joining PAETEC, Mr. Burke served as president of CXO Partners, an independent consulting firm focused on assisting emerging technology companies in achieving their business objectives. He was previously the Chief Executive Officer and co-founder of NetSetGo, Inc., a regional Internet professional services firm with offices in eight states across the eastern United States. Mr. Burke also served in executive roles at both Xerox Corporation and Digital Equipment Corporation where he successfully developed new technology-based service businesses.

Community

Mr. Burke serves on the board of directors of the American Lung Association, Finger Lakes Region, and is a former board member and supporter of the Rochester & Syracuse Epilepsy Foundation. He also serves on the advisory board of numerous businesses, including Relevant Technologies, Emenete Business Services, Document Dynamics, 2Logical and Genesee Valley Trust.

Education

Burke holds a Bachelors of Science degree in Accountancy from Bentley College.

Edward J. Butler Jr.
Co-Chief Operating Officer

Overview

Edward J. Butler, Jr. serves PAETEC Communications as Co-Chief Operating Officer. In this capacity, Mr. Butler holds overall responsibility for PAETEC's Engineering and Operations organizations, as well as the company's Network division. Mr. Butler also oversees PAETEC's Wholesale Markets Group, including its reseller channel.

History

Mr. Butler possesses more than 20 years of experience in the telecommunications industry in a variety of roles. Mr. Butler joined PAETEC Communications as a member of the founding officer team in 1998. Prior to joining PAETEC, Mr. Butler served ACC Communications for more than a decade in a number of executive and managerial positions.

Community

Mr. Butler serves on the Comptel Alliance CEO Council. Mr. Butler is also Vice-Chairman for Compeer West, a not for profit United Way mentoring agency in Western New York.

Keith M. Wilson
Executive Vice President, Chief Financial Officer

Overview

Keith M. Wilson has served as PAETEC Communication's Chief Financial Officer since January of 2001. Mr. Wilson has been providing capital for telecommunications companies for more than a decade. He has been personally involved in raising and providing over \$15 billion in capital for telecommunications companies, including private equity, mezzanine debt, senior bank debt and public debt.

History

Mr. Wilson most recently served as Vice President and Team Leader for the Telecommunications Finance Group at Union Bank of California, where he focused on sourcing and providing capital for telecommunications services companies in the wireline, wireless, and data-services markets. Prior to joining Union Bank of California, he served as Vice President of Merchant Banking and Head of Syndicated Finance for First Dominion Capital, based in New York. Mr. Wilson also has held positions with NationsBank, Bank of Boston, and Fleet Bank.

Education

Mr. Wilson received a Bachelor of Arts degree from Dickinson College in Carlisle,

PA where he was a Nisbet Scholar, and a master's degree from The University of Michigan, in Ann Arbor, MI.

Timothy J. Bancroft

Executive Vice President and Treasurer

Overview

Timothy J. Bancroft has served as a senior officer for PAETEC Communications since June of 1998.

History

From June 1993 to June 1998, Mr. Bancroft served as the Vice President, Finance for a subsidiary of Citizens Communications, Inc., a company engaged in a variety of telecommunications and utilities businesses. From 1971 to 1993, Mr. Bancroft held several financial positions with Rochester Telephone Corporation, now known as Frontier Communications Corporation.

Community

Mr. Bancroft serves on the boards of the Hillside Children's Center and the Al Sigi Center in Rochester, N.Y. as well as the Perinton Recreation and Parks Commission in Perinton N.Y.

Education

Mr. Bancroft holds a Bachelor of Science degree in Business Administration from the Rochester Institute of Technology.

Daniel J. Venuti

Executive Vice President, Secretary and General Counsel

Overview

Daniel J. Venuti has served as PAETEC Communication's Executive Vice President, Secretary and General Counsel since June 1998. Mr. Venuti has over 19 years of experience in corporate legal matters, with a concentration in telecommunications law.

History

Prior to joining PAETEC, Mr. Venuti served as Vice President and General Counsel for ACC Telecom in Rochester, New York, with responsibility for all of ACC's U. S. legal and regulatory operations. Mr. Venuti joined ACC in 1994 and actively supported all aspects of ACC's long-distance, CLEC, Internet, and data services product offerings. He also successfully guided ACC's publicly traded parent company, ACC Corp, through a number of acquisitions, financing transactions, and secondary stock offerings.

Prior to assuming the General Counsel role at ACC, Mr. Venuti spent just under 10 years in private practice with Bond, Schoeneck, & King in Syracuse, New York. Mr. Venuti built a successful general corporate practice serving the various needs of the business community, while also developing a specialized practice focusing on telecommunications-related matters.

Affiliations

Mr. Venuti is a member of the American Corporate Counsel Association, the Federal Communications Bar Association, the New York State Bar Association, and the Onondaga County Bar Association.

Education

Mr. Venuti holds a J. D. from the State University of New York at Buffalo School of Law, where he graduated magna cum laude. He also has a Bachelor of Arts degree; magna cum laude, from Syracuse University.

Richard J. Padulo

Executive Vice President, Engineering and Operations

Overview

Richard J. Padulo has served PAETEC Communications as Executive Vice President, Engineering and Operations since joining PAETEC in June of 1998. Mr. Padulo has over 38 years of experience in the telecommunications industry; his technical experience includes central-office switching, operations, and teaching switch-center operations and management.

History

Mr. Padulo began his career in the U.S. Army as a communications specialist. Mr. Padulo followed his military service with employment at Rochester Telephone Corporation, now known as Frontier Corporation. In 1992, Mr. Padulo joined ACC Telecom as the Director of Operations, where he assisted in the management of the long-distance operations in the United States and Canada. In 1994, Mr. Padulo assisted in the start-up of ACC's local telephone subsidiary, ACC National Telecom, where he assisted with business planning, and subsequently assumed the position of Director of Operations and Engineering. He was also involved in building 9 switch sites and networks for the core of the business.

Chris Bantoft

President, Western Region

Overview

Chris Bantoft serves PAETEC Communications as President, Western Region.

History

Mr. Bantoft's career spans more than 30 years of international business management. Prior to joining PAETEC, Mr. Bantoft served as Chief Executive Officer for ACC Telecom Europe, where, in a span of four years, he developed an entrepreneurial startup business into a \$140 million enterprise with 350 employees. Mr. Bantoft also architected the international expansion of ACC Telecom into Germany, and brokered the successful sale of the business. Prior to his tenure at ACC Telecom, Mr. Bantoft's career encompassed industries from consumer goods to office systems. His first role in the telecommunications industry was as Managing Director of Alcatel Business Systems in the United Kingdom.

Education

Mr. Bantoft holds a Bachelor of Science degree in Economics from London University.

Joseph D. Ambersley

Executive Vice President, Mergers and Acquisitions

Overview

Joseph D. Ambersley has served as an Executive Vice President for PAETEC Communications, Inc, since June of 1998, and was appointed Executive Vice President, Mergers and Acquisitions, in April of 2000. Mr. Ambersley has also served as President, Southern Region, of PAETEC Communications between June 1998 and April 2000.

History

Mr. Ambersley has worked in the telecommunications industry for more than two decades, beginning in 1983 with Microtel, Inc. in Boca Raton, Florida. He served as Vice President of Carrier Sales for ATC/Microtel, and for seven years was Vice President of Carrier Sales at National Tel of Florida. Mr. Ambersley was elected to the Board of Directors of ACTA, America's Carriers Telecommunications Association, one of the national trade associations representing interexchange carriers, and served in that capacity from 1995 to 1998. He has also served as the secretary/treasurer of the Associated Communications Companies of America (ACCA) since 1995. Prior to 1983, Mr. Ambersley served as the Athletic Director at the University of West Florida in Pensacola.

Education

Mr. Ambersley received a Bachelor of Science degree from Florida State University in 1972, and a Master's degree from Rollins College in 1976.